



Solar Internship Program

ABOUT SRECTRADE

SRECTrade is the leading online marketplace for Solar Renewable Energy Certificates (SRECs). SRECs, a performance-based incentive, are a key component to financing solar energy in a growing number of states and SRECTrade is playing an influential role in that growth. The company was founded by graduate students at Stanford University in late 2007 and has since grown to offer services to solar owners, installers, project developers, investors and power producers in several state solar markets. At the core of SRECTrade's business is the SREC auction platform that brings liquidity and public price transparency to the newly formed SREC market.

ABOUT THE POSITION

SRECTrade is looking for entrepreneurial students who are driven to make an impact on a growing startup in an industry that is changing the world every day. We plan to bring 2-4 talented interns onboard to help us grow our business as we expand into new markets including: California, Massachusetts, North Carolina and Ohio. Interns will work on a variety of projects in which they will develop a comprehensive knowledge of the solar industry and the SREC markets. The work will involve interaction with installation companies and solar development firms, as well as homeowners and businesses that either have existing installations or are considering going solar. With the help and guidance of the management team, the interns will play an integral role in growing our business.

Responsibilities

- Research state solar environment to understand how SRECs are produced, what affects pricing, what avenues are currently available for selling and how to best reach solar installation owners.
- Drive adoption of SRECTrade's monthly auction through marketing to solar installers and installation owners. This would require a combination of marketing through email, direct mail and phone conversations.
- Facilitate the execution of monthly auction, delivering communications to users and initiating payments.

Requirements

- Rising junior, senior or recent graduate of a top university
- Excellent communication skills
- Energetic, entrepreneurial and willing to take initiative on new projects and see them to completion

Location

- SRECTrade is based in San Francisco, CA and has offices in Philadelphia, PA and Chesapeake, VA
- Though we prefer local candidates, we would also consider interns who are able to work remotely in targeted states
- Our target states currently include: NJ, PA, OH, MA, NC, MD, DC, DE, CA and growing

Compensation & Duration

- Unpaid; summer, flexible duration

WHY YOU SHOULD JOIN US

You'll have an opportunity to get some hands on experience in the one of the most exciting and crucial aspects of the solar industry: the financing. We don't expect you to be an expert on the solar industry, but only that you are willing to become one! In addition to the focus on developing markets, you will also have plenty of opportunity to take on other roles. Our team is dedicated to the success of our interns, whether it is with respect to learning on the job, positioning yourself for the next one, or getting you ready for graduate school. Our goal is for you to make it impossible for us to give you up, but if we have to, it's just as important that we help you in your career as much as you have helped us in growing our business.

Learn more at <http://www.srectrade.com/careers>