

About SRECTrade

Founded in 2007, SRECTrade has brought transparency and efficiency to the emerging SREC markets in several U.S. states. The online platform attracts thousands of visitors each month, making it a crucial gateway to financing solar projects with SRECs.

Our Services

SREC Auctions

Competitive Monthly Auctions

Asset Management

SREC Management Services

SREC Brokerage (>250 kW)

Forward Contracts
Spot Transactions

Online Resources

SREC Account Management
Installer Portal
SREC Market Research

Eligible SREC Markets

Delaware, Maryland, Massachusetts, New Jersey, Ohio, Pennsylvania, Washington DC



Key Statistics

- #1 online destination for SRECs
- 1 out of every 10 registered solar energy facilities in the SREC markets is enrolled in SRECTrade's aggregation
- Regularly featured as speakers at solar conferences nationwide

CONTACT

Steven Eisenberg
SRECTrade, Inc.
90 New Montgomery St., Suite 333
San Francisco, CA 94105
Phone: (415) 702-0863
steven.eisenberg@srectrade.com
www.srectrade.com

Understanding SRECs and navigating the complexity of the SREC market is crucial for solar investors and developers to successfully complete projects. Solar projects backed by institutional capital requiring secure cash flows need the surety of a forward contract to guarantee fixed SREC returns.

SRECTrade brings unparalleled expertise to the transaction of SRECs for institutional solar clients. With access to credit worthy electricity suppliers across the seven major SREC markets, SRECTrade has a significant presence in all states with a solar carve out requirement. Additionally, SRECTrade can provide customized solutions tailored to the needs of a project's risk profile. Contracts can be structured to take a portfolio approach to monetizing SRECs. This allows clients to manage SREC monetization through a combination of forward and spot market sales.

SRECTrade's SREC Brokerage Clients are instantly connected to the largest network of activity in the SREC market. In addition to executing the sale of SRECs, SRECTrade specializes in the tracking, delivery, and online administration of SRECs through its SREC Management Service.

Our SREC Brokerage Services

Project Size: ≥250 kW

Forward Contracts

SRECTrade works with clients to provide forward contract solutions to ensure stable project cash flows. Contract price and terms are contingent upon market conditions.

Spot Transactions

Clients looking to maximize SREC returns, can do so through spot market transactions. Spot sales can be contracted bilaterally over the counter or transacted on a monthly basis through the SRECTrade auction platform.

Custom Solutions

SRECTrade can provide tailored, independent auction solutions for both forward and spot sales.

SREC Management Services

SRECTrade provides services associated with SREC management and administration including:

- State and registry certification enrollment
- Management of SREC generation reporting and certificate transfer
- Online account access with system/price information and generation/transaction history

Professional Fees		
Service	Seller Fee	Buyer Fee
Forward and Spot Transactions	\$5/SREC	\$5/SREC
SREC Management Service (Optional)		
≥ 250 kW – 500 kW	1.5%	-
≥ 500 kW – 1 MW	1.0%	-
≥ 1 MW	0.5%	-

Getting Started – Forward Contracts

Step #1 – Initial Consultation

The initial consultation with SRECTrade will cover the structure and status of the SREC market, furthering the client's understanding of indicative pricing and terms.

Step #2 – Due Diligence Documentation

After the consultation, SRECTrade will provide a document detailing the due diligence information required to be reviewed prior to marketing the system's SRECs.

Step #3 – Seller Engagement Formalized

SRECTrade will formalize relationship with client through an executed SREC Brokerage Services agreement, establishing a clear expectation of pricing and terms.

Step #4 – Market SRECs and Finalize Contract

SRECTrade will market the project's SRECs and obtain pricing from various counterparties to review with seller. Upon determination of contract pricing, SRECTrade will work with seller and buyer as the parties negotiate the terms of the contract.

Step #5 – Contract Delivery and Administration

SREC Management Services can be provided after execution of forward transactions. Upon system commissioning and interconnection SRECTrade will submit all relevant state applications. Once approved, registry accounts are set up and SRECs delivered under the terms of the forward contract agreement.